

Budget

7/1/2011 through 6/30/2012 Using 11/12

1/12/2012

Page 1

Category Description	7/1/2011 Actual	- Budget	6/30/2012 Difference
INCOME			
11-12 dues	195,078.00	387,600.00	-192,522.00
Emblem sales	99.00	300.00	-201.00
Interest Inc	876.22	4,000.00	-3,123.78
jm donations	10,203.73	10,203.70	0.03
member dues	17,173.75	17,173.75	0.00
YTB Income	91.66	866.00	-774.34
TOTAL INCOME	223,522.36	420,143.45	-196,621.09
EXPENSES			
2011 Nat Conv	33,604.27	34,200.00	595.73
2012 Natl Conv	3,500.00	39,200.00	35,700.00
2013 convention	587.30	500.00	-87.30
Annual Report	672.64	673.00	0.36
Area Chairs - conv	5,550.00	9,750.00	4,200.00
Awards	3,525.44	4,433.00	907.56
Awards-Schol-Emblems Co	711.89	1,030.00	318.11
Benefits Committee	23.24	300.00	276.76
Cap Wiz	0.00	0.00	0.00
Computer	6,228.91	6,000.00	-228.91
Conf call -execs	1,513.68	3,000.00	1,486.32
Emblems Acct	0.00	0.00	0.00
Exec board to leg conf	0.00	6,300.00	6,300.00
Focus Group	5,293.34	8,000.00	2,706.66
Gifts Given	739.69	725.00	-14.69
Insurance, Bus	0.00	4,575.86	4,575.86
Leg awards	350.05	1,150.00	799.95
Leg Co Org mtg	3,852.23	5,000.00	1,147.77
Leg Conf-farm bill research	96,785.27	98,761.00	1,975.73
Leg consultant	57,172.94	96,965.00	39,792.06
Leg fly in-conference	28,152.61	90,000.00	61,847.39
Legal, prof fees	5,750.00	5,600.00	-150.00
Legis Committee	112.11	500.00	387.89
Membership 1st time conv	1,000.00	6,000.00	5,000.00
Membership Committee	0.00	1,125.00	1,125.00
Membership Jump Teams	0.00	15,000.00	15,000.00
mtg w management	1,471.89	20,000.00	18,528.11
NAFEC Promotion	0.00	5,000.00	5,000.00
Neg mtg	17,601.92	3,500.00	-14,101.92
Newsletter	6,525.10	18,000.00	11,474.90
Office	471.49	500.00	28.51
PAC promo cost	1,159.30	2,000.00	840.70
PAC travel	247.32	7,500.00	7,252.68
Postage and Delivery	589.88	2,750.00	2,160.12
Pre-neg mtg	500.00	23,000.00	22,500.00
Programs Committee	0.00	100.00	100.00
Publicity awards	1,086.69	1,087.00	0.31
Publicity Committee	722.01	1,425.00	702.99
Reorg mtg	15,606.41	13,500.00	-2,106.41
Stipends	3,232.18	5,494.44	2,262.26

Budget

7/1/2011 through 6/30/2012 Using 11/12

1/12/2012

Page 2

Category Description	7/1/2011 Actual	- Budget	6/30/2012 Difference
Supplies, Bus	176.38	280.00	103.62
Tax, Business			
Fed	399.00	968.00	569.00
State	0.00	50.00	50.00
Other Tax, Business	0.00	0.00	0.00
TOTAL Tax, Business	399.00	1,018.00	619.00
Travel - Area conv	0.00	4,600.00	4,600.00
Travel - state conv	5,669.92	12,750.00	7,080.08
Utilities			
Internet	4,911.47	8,500.00	3,588.53
Other Utilities	0.00	0.00	0.00
TOTAL Utilities	4,911.47	8,500.00	3,588.53
WDC Planning Meeting	12,014.43	12,014.00	-0.43
WIFE conv	639.04	500.00	-139.04
TOTAL EXPENSES	328,150.04	582,306.30	254,156.26
OVERALL TOTAL	-104,627.68	-162,162.85	57,535.17